

Incorporating Diagnostic Expectations into the New Keynesian Framework

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Introduction

- ▶ What are Diagnostic Expectations (DE)?
 - ▶ “Representativeness heuristic” (Kahneman & Tversky)
 - ▶ Tendency to exaggerate how representative a small sample is
 - ▶ Advantages: Microfounded & tractable; realistic & portable
- ▶ DE can be productively integrated into the NK framework

How do we show this?

First: Start off with technical contribution: solution method

Then:

A) **Analytically**, address 4 key issues

1. Amplification
2. Supply shocks
3. Fiscal policy
4. Overreaction of expectations

B) **Empirically**

- ▶ Show DE improve the fit of medium-scale models

Diagnostic Expectations

- ▶ Consider the process

$$x_t = \rho_x x_{t-1} + \varepsilon_t, \quad \varepsilon_t \sim N(0, \sigma_\varepsilon^2)$$

- ▶ Diagnostic pdf is defined as

$$f_t^\theta(x_{t+1}) = \underbrace{f(x_{t+1}|G_t)}_{\text{true pdf}} \cdot \underbrace{\left[\frac{f(x_{t+1}|G_t)}{f(x_{t+1}|-G_t)} \right]^\theta}_{\text{distortion}} \cdot C, \quad \theta > 0$$

- ▶ Information sets:

- ▶ G_t : current state t
- ▶ $-G_t$: reference state, here $t - 1$.
(Follow Bordalo, Gennaioli & Shleifer (2018))

θ : degree of diagnosticity

More on Information Sets

Notation: \check{x}_t is the realization of x_t

- ▶ G_t : current state t . $\Rightarrow G_t = \{x_t = \check{x}_t\}$
- ▶ $-G_t$: reference state, here $t - 1$. $\Rightarrow -G_t = \{x_t = \rho_x \check{x}_{t-1}\}$
- ▶ The “two minds” of the diagnostic agent
One mind is inattentive

Formula for Univariate Case and Example

- ▶ Diagnostic expectation is:

$$\mathbb{E}_t^\theta[x_{t+1}] = \mathbb{E}_t[x_{t+1}] + \theta(\mathbb{E}_t[x_{t+1}] - \mathbb{E}_{t-1}[x_{t+1}])$$

(Bordalo, Gennaioli & Shleifer (2018), henceforth BGS)

- ▶ We have that:

$$\mathbb{E}_t[x_{t+1}] = \rho_x \check{x}_t \text{ and } \mathbb{E}_{t-1}[x_{t+1}] = \rho_x^2 \check{x}_{t-1}$$

- ▶ So:

$$\mathbb{E}_t^\theta[x_{t+1}] = \rho_x \check{x}_t + \theta(\rho_x \check{x}_t - \rho_x^2 \check{x}_{t-1}) = \rho_x \check{x}_t + \theta \rho_x \check{\epsilon}_t$$

⇒ extrapolation

General Model

- ▶ Exogenous process

$$\mathbf{x}_t = \mathbf{A}\mathbf{x}_{t-1} + \mathbf{v}_t$$

- ▶ Recursive model:

$$\mathbb{E}_t^\theta[\mathbf{F}\mathbf{y}_{t+1} + \mathbf{G}_1\mathbf{y}_t + \mathbf{M}\mathbf{x}_{t+1} + \mathbf{N}_1\mathbf{x}_t] + \mathbf{G}_2\mathbf{y}_t + \mathbf{H}\mathbf{y}_{t-1} + \mathbf{N}_2\mathbf{x}_t = 0$$

- ▶ **Question:** How to compute the equilibrium $\mathbb{E}_t^\theta[\mathbf{F}\mathbf{y}_{t+1} + \dots]$?
 1. Equilibrium \mathbf{y}_t ?
 2. Combinations of future and contemporaneous vars?

Combinations of Future and Contemporaneous Variables

Predetermined variables cannot be treated as constants

- ▶ Consider: $y_t = \rho_y y_{t-1} + \eta_t$ and $\mathbb{E}_t^\theta[x_{t+1} + y_t]$

REMARK: $\mathbb{E}_t^\theta[x_{t+1} + y_t] \neq \mathbb{E}_t^\theta[x_{t+1}] + y_t$

Intuition: DE generate “behavioral inattentiveness”

One mind of the agent is inattentive

$(-G_t = \{x_t = \rho_x \check{x}_{t-1}; y_t = \rho_y \check{y}_{t-1}\})$ and so $\check{\eta}_t \notin -G_t$

- ▶ Can nevertheless reestablish a strong form of additivity
 - ▶ This result delivers RE Representation
 - ▶ **But notice:** model needs to be loglinearized from scratch

Example: Loglinear Approximation of Euler Equation

- ▶ Consider

$$\frac{u'(C_t)}{P_t} = \beta(1 + i_t)\mathbb{E}_t^\theta \left[\frac{u'(C_{t+1})}{P_{t+1}} \right]$$

- ▶ Notice!

$$\mathbb{E}_t^\theta[X_{t+1} Y_t] \neq \mathbb{E}_t^\theta[X_{t+1}] Y_t$$

- ▶ Hence, use conditioning on $t - 1$:

$$u'(C_t) \frac{P_{t-1}}{P_t} = \beta(1 + i_t)\mathbb{E}_t^\theta \left[u'(C_{t+1}) \frac{P_{t-1}}{P_t} \frac{P_t}{P_{t+1}} \right]$$

and approximate

Obtaining Log-Linear Approximation

- ▶ We have:

$$u'(C_t) \frac{P_{t-1}}{P_t} = \beta(1 + i_t) \mathbb{E}_t^\theta \left[u'(C_{t+1}) \frac{P_{t-1}}{P_t} \frac{P_t}{P_{t+1}} \right]$$

- ▶ Resulting diagnostic Fisher equation:

$$\hat{r}_t = \hat{i}_t - \mathbb{E}_t[\pi_{t+1}] - \underbrace{-\theta(\pi_t - \mathbb{E}_{t-1}[\pi_t])}_{P_{t-1}/P_t} - \underbrace{-\theta(\mathbb{E}_t[\pi_{t+1}] - \mathbb{E}_{t-1}[\pi_{t+1}])}_{P_t/P_{t+1}}$$

- ▶ Appendix presents loglinearization steps of full DSGE

Implications for New Keynesian Model

- ▶ Model

$$\hat{y}_t = \mathbb{E}_t^\theta[\hat{y}_{t+1}] - (\hat{i}_t - \mathbb{E}_t^\theta[\pi_{t+1}]) + \theta(\pi_t - \mathbb{E}_{t-1}[\pi_t])$$

$$\pi_t = \beta \mathbb{E}_t^\theta[\pi_{t+1}] + \kappa(\hat{y}_t - \hat{a}_t)$$

$$\hat{i}_t = \phi_\pi \pi_t + \phi_x(\hat{y}_t - \hat{a}_t)$$

- ▶ Euler equation combines both DE and RE

- ▶ $\theta = 1$ (BORDALO ET AL. 2020)

Amplification: NK vs. RBC

▶ New Keynesian Model

Variable	RE	DE	Percentage Increase
Output	0.0048	0.0085	77%

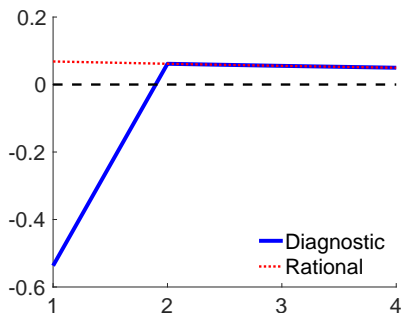
Volatility of output **increases**

▶ (Frictionless) Real Business Cycle Model

Variable	RE	DE	Percentage Increase
Output	0.0064	0.0059	-7%
Consumption	0.0015	0.0030	100%
Investment	0.0533	0.0503	-6%

Volatility of output **falls**

“Covid” Shock: Fall of Output Gap After Negative TFP Shock



Intuition: DE agent expects TFP to fall by a lot
(in excess of reality)
⇒ Sharp drop in consumption

Proposition

Consider *i.i.d.* government spending shocks.

1. Under DE, the multiplier is greater than 1 iff $\theta > \phi_\pi$.
2. The multiplier is greater under DE than under RE.
3. The multiplier is increasing in θ , and tends to ∞ as $\theta \rightarrow \phi_\pi + \kappa^{-1}$.

▶ Diagnostic Fisher equation:

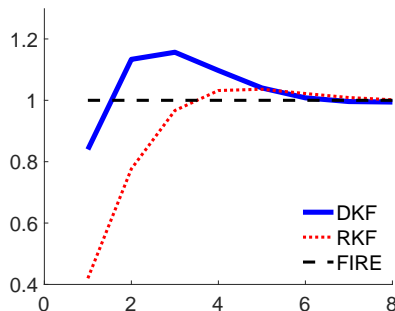
$$\hat{r}_t = \hat{i}_t - \mathbb{E}_t^\theta[\pi_{t+1}] - \theta(\pi_t - \mathbb{E}_{t-1}[\pi_t])$$

▶ Role of **endogenous** extrapolation of inflation

▶ Dominates effect of monetary policy if $\theta > \phi_\pi$

Introducing Imperfect Info: Diagnostic Kalman Filter

Investigate in BLANCHARD, L'HUILLIER & LORENZONI (2013).



Short-run underreaction, delayed overreaction, and humps.

Bayesian Estimation

- ▶ Rich model with host of frictions and shocks

Question: Do DE improve the fit to the data, even in the presence of all these other nominal, real, and informational frictions?

- ▶ θ post. mode: 0.99, conf. interval: [0.77; 1.21]

Marginal likelihoods:

- ▶ RE model: -1590.66
 - ▶ DE model: improvement to -1584.31
-
- ▶ $2 \log(BF) = 12.70$
Strong evidence in favor of DE

Summary

- ▶ How to integrate diagnostic expectations into linear models
- ▶ Rich insights in the context of NK models
- ▶ Better fit to business cycle data